



MELISSA
WARNKE

PRODUCT + SERVICES CATALOG



OUR STORY

Melissa Warnke made her first candle in 2012, which she poured inside a vintage tea cup. Over the years, her unique candles grew in popularity through holiday markets and local craft shows.

With an eye for style and design, Melissa's hobby became a full-fledged business in 2019, when she debuted her line of hand-gilded candles. The stunning and distinctive look turned her candles into instant bestsellers, but the high-quality ingredients and long-burning, long-lasting fragrances of the candles kept customers coming back again and again.

Today, Melissa sells her candles all over the U.S. at [melissawarnke.com](https://www.melissawarnke.com), and her wholesale collections are popping up at retailers all over the Southeast.

In addition, her ability to design and create sleek, modern, and meaningful custom and private label candles has become the most significant part of her business. Whether a customer is seeking a company-branded line of candles or a personalized gift candle for special occasions, Melissa and her team have extensive experiences helping clients through the process. They have worked with universities, brides, national sports organizations, banks, and other vendors to create one-of-a-kind gifts that become **much-talked-about** crowd favorites!

Melissa and her team also host candle-making parties for birthday parties, holiday gatherings, family events, and company team-building functions. [Learn more on Page 6.](#)



OUR MISSION

Be The Light

WE CREATE OUR PRODUCTS TO ILLUMINATE THE THINGS YOU LOVE AND BRING LIGHT TO OTHERS.

We believe in using our flame to be a light for others. To us, "Be The Light" means to offer others hope, kindness, encouragement, and compassion, especially when someone needs a little help finding their light again. Isn't it lovely to know that sharing our flame doesn't diminish our own? It makes everyone and everything around us a little brighter.

We look for every opportunity to shine a light on organizations and causes that give back to our community. In addition, Melissa regularly partners with nonprofits to create fundraising opportunities with our candles.



LINE SHEET

Wholesale Collection | 2023



GOLD WAX SEAL
CANDLE

\$16

\$32 MSRP
11 oz soy wax



2-WICK WHITE + GOLD
CANDLE

\$22

\$44 MSRP
19 oz soy wax



TWO-WICK WHITE WAX
SEAL CANDLE

\$22

\$44 MSRP
14 oz



1-WICK GOLD LEAF
CANDLE

\$19.50

\$39 MSRP
11 oz soy wax



6-WICK GOLD LEAF
BOWL CANDLE

\$39.50

\$79 MSRP
36 oz soy wax



3-WICK GOLD LEAF
CANDLE

\$24

\$48 MSRP
19 oz soy wax

Our wholesale collections can be ordered in our popular certified-clean scents, or we can create a custom scent for your business, with the box, wax seal, or gift tag labels being customized to your business as well.



CUSTOM



private label candles

Prices start at \$18* per candle + a one time \$50 label customization fee

We work with retailers and other businesses to create a private label line of candles to sell in their store. These candles can be branded with your company logo or provided artwork, or we can design a label for you.

custom label candles

Prices start at \$18* per candle + a one time \$50 label customization fee

We've worked with brides, bankers, homebuilders, and everyone in-between to create custom gift candles. You can provide your own artwork, or we can work with you to design a special label or custom wax seal.



custom scent

Prices start at \$120 per custom scent

We can work with you to create a scent that is all your own. We've had customers use a custom scent for private label candles to sell in store, or they have ordered our wholesale collection of candles in their own custom scent.



*The minimum order for custom and private label candles is 12. The starting prices listed are for orders of 60+ candles.

HOW IT WORKS

01 SELECT YOUR CONTAINER

Our most popular custom size is a 10 oz container in white or clear glass, but we can source any size or color container you have in mind!

02 CUSTOMIZE YOUR DESIGN

Our one-time label customization fee is \$50 and includes design, set-up, and printing. Clients can provide artwork, or we can take care the design work with your input.

03 SELECT SCENT AND ADD ONS

You can visit our studio to select fragrance. For out-of-town clients, we can ship tester candles in your desired fragrance family. We offer two box styles, coordinating satin ribbon, and various lid options. We also can create custom wax seals with your design or logo for your containers.

04 ORDER YOUR CANDLES

Upon payment, we move your custom candles to production. Lead time is three weeks, but we offer expedited options. If shipping or delivery is needed, we will provide a quote.



PRICING

Label Customization: \$50

Shipping: Based on weight and zip code

Prices are based on our 10 oz white or clear containers (as pictured above).

12 or 24 candles: \$24 each

36 or 48 candles: \$20 each

60+ candles: \$18 each

Custom candles must be ordered in multiples of 12.

Add-Ons (price per candle):

One-Piece Box: \$1

Two-Piece Box: \$2.50

Lid: \$1.50

Coordinating Satin Ribbon: \$1

Custom Wax Seal with Logo: \$1

CANDLE-PARTY FUN!





MELISSA WARNKE

Get in Touch

Ready to work with us? Browse our website, or contact us at the email or phone number below to learn more, receive a quote, schedule a party, or set-up a time to visit our studio. Our products and services are highly customizable. If you can dream it up, we can create it for you!

We design and pour our candles by hand in Montgomery, Alabama, and we are truly grateful for the opportunity to create products for your businesses and homes. Making sure you love your candle and your experience with us is our top priority, and we aim to exceed your expectations in everything we do.

Melissa



melissa@melissawarnke.com

www.melissawarnke.com

256.338.0621 (c)

